

COHEN FINANCIAL HIRES NEAL CHURNEY TO LEAD PHOENIX OFFICE

Chicago (May 28, 2015) – Cohen Financial, a national real estate capital services firm, today announced that it has hired Neal Churney, CCIM, as Managing Director of Capital Markets to lead Cohen Financial's Phoenix office, which serves the Southwest commercial real estate marketplace. Mr. Churney is a well-known executive in this market with more than 17-years of experience in lending and banking. He will report to Manny Brown, President of Cohen Financial Capital Markets.

Mr. Churney has arranged more than \$1 billion in commercial real estate financing to date. He joins Cohen Financial from Walker & Dunlop, which acquired Johnson Capital in 2014. During his tenure with Johnson Capital, Mr. Churney specialized in successfully delivering financing programs that best met his client's commercial real estate financing objectives. Prior to Johnson Capital, he was employed at Marcus & Millichap Capital Corporation as a Director in the company's Phoenix office. Mr. Churney holds a Bachelor of Science degree in Business with a major in Finance and a minor in Economics from the University of Arizona in Tucson. He is currently on the Board of Directors for the Central Arizona CCIM Chapter.



"Neal brings a keen awareness of how to blend the transaction and relationship sides of our business," said Mr. Brown. "He will be instrumental in expanding our reach across the Southwest and will bring a seasoned strategic and creative approach to our entire group of clients served by Cohen Financial's Phoenix office."

About Cohen Financial

Cohen Financial is a diversified, commercial real estate capital services firm offering debt and equity placement, loan administration and advisory services. Cohen Financial is well recognized as one of the nation's leading loan servicers and special servicers, as well as an originator of commercial and multifamily real estate financing. Known for finding innovative solutions to meet client needs, the company maintains an Equity Practice to help borrowers complete their capital needs and an enhanced Capital Advisory and Valuation Services to assist financial institutions and investors to better evaluate assets and investment opportunities. Cohen Financial serves clients throughout the U.S. from offices in 10 major markets.