

## **COHEN FINANCIAL EXPANDS CAPITAL MARKETS TEAM IN MIAMI; HIRES PAUL COHEN TO LEAD NEW INVESTMENT PROPERTIES TEAM**

Miami (July 28, 2015) – Cohen Financial, a national real estate capital services firm, today announced that it has hired Paul Cohen as Managing Director of Capital Markets to lead the firm’s Investment Properties team from Cohen Financial’s Miami office. Mr. Cohen joins the firm to assist commercial property owners in maximizing value and reducing risk across their real estate portfolios. A 23-year veteran with a track record of closing more than \$1 billion dollars in commercial real estate sales transactions, Mr. Cohen and his team will provide a variety of commercial property sales services utilizing Cohen Financial’s customized, high-touch capital markets platform .



In his previous position, Mr. Cohen led the CBRE Private Client Group from the firm’s Miami office. Mr. Cohen holds a degree in Aerospace Engineering from the University of Hertfordshire, UK. He is a Licensed Real Estate Broker and Licensed Property & Casualty Agent in Florida. Mr. Cohen reports to Manny Brown, President of Capital Markets.

Commenting on Mr. Cohen’s hire, Mr. Brown says, “Paul is extremely well versed in how to properly position commercial real estate assets for our clients who are looking to maximize portfolio values. This is an exciting growth strategy for the firm, and Paul is an excellent hire who joins us with a wealth of relationships and transactional expertise to lead this new platform.”

The Investment Properties team offers Cohen Financial client’s real-time competitive pricing of debt with creative financing solutions for existing properties or new construction, optimal sales execution and certainty of closing across every asset class. “As debt plays such an integral part in valuing and transacting real estate, it has long been a goal of mine to build an investment sales practice with a strong capital markets component. Particularly for the private investors who largely go ignored by the other investment firms,” added Mr. Cohen.

### **About Cohen Financial**

Cohen Financial is a diversified, commercial real estate capital services firm offering debt and equity placement, loan administration and advisory services. Cohen Financial is well recognized as one of the nation’s leading loan servicers and special servicers, as well as an originator of commercial and multifamily real estate financing. Known for finding innovative solutions to meet client needs, the company maintains an Equity Practice to help borrowers complete their capital needs and an enhanced Capital Advisory and Valuation Services to assist financial institutions and investors to better evaluate assets and investment opportunities. Cohen Financial serves clients throughout the U.S. from offices in 10 major markets.