

COHEN FINANCIAL HIRES ASSET MANAGEMENT EXECUTIVE TO EXPAND INVESTOR SERVICES

Chicago (February 16, 2016) – Cohen Financial, a national real estate capital services firm, today announced that Henry J. Bieber, a leading commercial real estate (CRE) executive, joined the company as Executive Vice President, Portfolio Management in the Investor Services Group (ISG), effective February 8.

In this new position, Mr. Bieber will work closely with Tim Mazzetti, President, and Dean Wheeler, Chief Operating Officer, of Cohen Financial's ISG. Mr. Bieber will assist Mr. Mazzetti and Mr. Wheeler in formulating and managing the strategic direction of the firm's ISG, which features sophisticated loan servicing, asset management and asset advisory services for non-bank institutional clients across the country. These target clients comprise financial institutions, private equity and hedge funds, specialty finance companies, public and private REITs and investment banks. Cohen Financial's ISG currently oversees a \$30 billion CRE asset portfolio for more than 50 non-bank institutional clients.



As part of ISG's executive management team, Mr. Bieber also will manage all aspects of the surveillance, asset management and special servicing groups. He will work closely with Mr. Mazzetti on client relationship management and business development and with Mr. Wheeler on day-to-day operations.

"Henry is a terrific addition to our Investor Services leadership team," said Tim Mazzetti. "He is a respected asset and special servicing manager with 30-years of experience in CRE asset management, surveillance and special servicing, including the underwriting and due diligence specialties. His insight will be invaluable in helping us formulate the strategy for taking our business to the next level. Henry's addition to our leadership team is another important step in the continued growth of our third-party business to meet the evolving needs of our private equity and institutional investor clients."

Mr. Bieber joins Cohen Financial from Ares Management/Wrightwood Capital, LLC, where he was Managing Director & Portfolio Manager. In this position, Mr. Bieber served on Ares Management's CRE Underwriting Committee and was responsible for all activities related to the risk management and recovery of the firm's CRE portfolio, which included a multi-billion pool of structured finance assets, including senior bridge, mezzanine and preferred equity positions in a broad range of income-producing properties across the United States. Prior to Ares, Mr. Bieber was Senior Vice President of GMAC Commercial Mortgage Company where he Co-Chaired the Asset Management Investment Committee and was responsible for CMBS Special Servicing and Asset Management, as well as managing the firm's non- and sub-performing assets.

"Henry's professional background reflects the perspective of our target clients," said Dean Wheeler. "Because he was one of Cohen Financial's ISG clients, he truly understands our clients' business needs and will help us further align our loan servicing, asset management and special servicing efforts to more effectively meet those needs."

Prior to his role at GMAC Commercial Mortgage Company, Mr. Bieber held an executive position at The Industrial Bank of Japan. Mr. Bieber holds a Juris Doctor Degree, emphasis in Business, Real Estate and Bankruptcy Law, from Loyola Law School in Los Angeles, California. He also holds a Bachelor of Science Degree in Hotel and Restaurant Management from Michigan State University in East Lansing, Michigan. He is a member of CREFC and MBA and has held the position of Co-Chairperson of the Servicing Forum of CREFC.

“Cohen Financial is one of the leaders in the real estate Investor Services sector,” said Henry Bieber. “I look forward to helping Tim and Dean build and capitalize on the firm’s strength in the marketplace. Together we will formulate and execute the next phase of the practice’s growth strategy.”

About Cohen Financial

Cohen Financial is a diversified, commercial real estate capital services firm offering debt and equity placement, loan administration and advisory services. Cohen Financial is well recognized as one of the nation's leading loan servicers and special servicers, as well as an originator of commercial and multifamily real estate financing. Known for finding innovative solutions to meet client needs, the company maintains an Equity Practice to help borrowers complete their capital needs and an Asset Advisory Services to assist financial institutions and investors to better evaluate assets and investment opportunities. Cohen Financial serves clients throughout the U.S. from offices in 10 major markets.

Cohen Financial's Investor Services manages a broad portfolio of all asset types from CMBS, CLO/CDOs, commercial Single Family Rental loans (CSFR), construction loans, structured finance and fully funded loans, as well as Fannie Mae, Freddie Mac and FHA-approved loans. Investor Services provides loan underwriting and diligence support services for numerous real estate finance companies that provide CMBS, GSE, Life Company and transitional lending products, as well as acquire CMBS B-pieces and distressed loan portfolios. Cohen Financial is also a highly-rated Primary and Special Servicer, maintaining ratings with five out of the six of the major rating agencies.