

Cohen Financial Secures \$73.5 Million Acquisition Loan For Illinois Science & Technology Park In Skokie, Illinois

CHICAGO (January 30, 2017) – Cohen Financial, a national real estate capital services firm recently acquired by SunTrust Bank, a subsidiary of SunTrust Banks, Inc. (NYSE: STI), announced today that Dan Rosenberg, Managing Director, and Matt Terpstra, Vice President of Cohen Financial in the Chicago office, closed a \$73.5 million acquisition loan for the Illinois Science & Technology Park. The property is a 24-acre, multi-building biotech and pharmaceutical campus located at 4901 Searle Parkway in Skokie, Illinois. The loan closed on January 26, 2017.

Cohen Financial secured a short-term, floating-rate loan with Prime Finance Partners of Chicago. The borrower is an affiliate of American Landmark Properties Management, LLC, a commercial real estate investor based in Skokie, Illinois and a longtime Cohen Financial client. This is the second acquisition transaction that Cohen Financial has arranged between American Landmark Properties and Prime Finance Partners within the last year.



“Dan and Matt were instrumental in bringing Prime Finance Partners back to the table for this deal and in getting this loan closed,” said Barbara Carley, Senior Vice President of American Landmark Properties. “We are pleased to have them as partners on this exciting project.”

Illinois Science & Technology Park is highly occupied and consists of multiple buildings currently utilized for biotech and life-science company research and office space. Key tenants include LanzaTech, a carbon recycling company, NorthShore University HealthSystem and Vetter Pharma, a German-based contract manufacturing company. Previously, the property was the corporate headquarters of pharmaceutical company G.D. Searle, which was acquired by Pfizer. The property is located near the Oakton-Skokie train station in downtown Skokie.

“This transaction was well received by the lending community,” said Rosenberg. “Illinois Science & Technology Park is a wonderful opportunity for the sponsor to add value across this asset. The financing achieved should be accretive to the sponsor’s business plan.”

About Cohen Financial

As part of SunTrust’s recent acquisition of Pillar, Cohen Financial has joined the SunTrust Commercial Real Estate (CRE) line of business, which is part of SunTrust’s Wholesale Banking Segment. Cohen Financial provides access to capital markets debt placements and consulting services for financial institutions, commercial real estate developers and investors. Also well recognized as one of the nation’s

leading loan servicers and special servicers, Cohen Financial provides third-party rated, primary and special loan servicing, loan administration and advisory services. Cohen Financial serves clients throughout the U.S. from offices in six major markets.

About SunTrust Banks, Inc.

SunTrust Banks, Inc. is a purpose-driven company dedicated to Lighting the Way to Financial Well-Being for the people, businesses, and communities it serves. Headquartered in Atlanta, the Company has three business segments: Consumer Banking and Private Wealth Management, Wholesale Banking, and Mortgage Banking. Its flagship subsidiary, SunTrust Bank, operates an extensive branch and ATM network throughout the high-growth Southeast and Mid-Atlantic states, along with 24-hour digital access. Certain business lines serve consumer, commercial, corporate, and institutional clients nationally. As of December 31, 2016, SunTrust had total assets of \$205 billion and total deposits of \$160 billion. The Company provides deposit, credit, trust, investment, mortgage, asset management, securities brokerage, and capital market services. SunTrust leads onUp, a national movement inspiring Americans to build financial confidence. Join the movement at onUp.com.