

Cohen Financial Secures \$14.5 Million Acquisition Loan For Retail Property In Suburban Atlanta, Georgia

CHICAGO (June 7, 2017) – Cohen Financial, a division of SunTrust Bank and a national real estate capital services firm, announced today that Dan Rosenberg, Managing Director, and Matt Terpstra, Vice President of Cohen Financial in the Chicago office, secured \$14.5 million acquisition financing for Doraville Plaza in Doraville, Georgia, a suburb of Atlanta. The property is a 190,000 square-foot retail complex anchored by Burlington Coat Factory.

Cohen Financial secured a 10-year, fixed rate loan with a 30-year amortization schedule with Citigroup Global Markets, Inc. The borrower is The Equinox Group, Inc., a commercial real estate owner/operator located in Atlanta and a longtime Cohen Financial client.

"We knew that Dan and his team would help us immensely with what evolved into a complex loan. I am glad that Cohen Financial had our best interests at heart," said Jan Saperstein, President of The Equinox Group.

"Discount retailers are preferred anchors in today's market," said Rosenberg. "Due to the location and anchor tenant, we were able to secure advantageous loan terms that are favorable to our client's business plan for the property."



Doraville Plaza is located on the Buford Highway, a major thoroughfare that stretches from downtown Atlanta through the Northeast suburbs. The property is on the path of development occurring along the MARTA line.

About Cohen Financial

As part of its acquisition by SunTrust Bank, a subsidiary of SunTrust Banks, Inc. (NYSE: STI), Cohen Financial has joined the SunTrust Commercial Real Estate (CRE) line of business, which is part of SunTrust's Wholesale Banking Segment. Cohen Financial provides access to capital markets debt placements and consulting services for financial institutions, commercial real estate developers and investors. Also well recognized as one of the nation's leading loan servicers and special servicers, Cohen Financial provides third-party rated, primary and special loan servicing, loan administration and advisory services. Cohen Financial serves clients throughout the U.S. from offices in six major markets.

About SunTrust Banks, Inc.

SunTrust Banks, Inc. is a purpose-driven company dedicated to Lighting the Way to Financial Well-Being for the people, businesses, and communities it serves. Headquartered in Atlanta, SunTrust operates an extensive branch and ATM network throughout the high-growth Southeast and Mid-Atlantic states, along with 24-hour digital access. Certain business lines serve consumer, commercial, corporate, and institutional clients nationally. As of March 31, 2017, SunTrust had total assets of \$206 billion and total deposits of \$163 billion. The Company provides deposit, credit, trust, investment, mortgage, asset management, securities brokerage, and capital market services. SunTrust leads onUp, a national movement inspiring Americans to build financial confidence. Join the movement at onUp.com.